

The Business Connection

News ~ Events ~ Happenings

June

2011



1259 Liberty Street
Franklin, PA 16323

(814)432-5823

www.franklinareachamber.org

Lynn Cochran - *Executive Director*
Jodi Lewis - *Executive Assistant*
Tabatha Boley - *Office Assistant*
Leigh Protivnak - *Communication Specialist*

Open Monday-Friday
9:00 a.m. - 5:00 p.m.

In this issue:

Page 2... Welcome New Members, Thank You, Renewing Members

Page 3.....Announcements

Page 4On the Agenda

Page 5Member News

Page 6.....Member Showcase

Page 7 Member Showcase

Page 8Calendar



Face It!

Let the Chamber help you with Social Networking

Unless you've been living under a rock, you've heard of a little thing called Facebook. The social media platform with over a billion users allows friends and families to stay up to date on one another's news, photos and events. It is also a great way for businesses and organizations to get their message out to their customers. For some, keeping up with the day to day running much time for online marketing that computer savvy and new program. Don't let one of your best advertising opportunities slip away! The Chamber is introducing a new program - Face It! Let us do all the work for you, updating your profile, creating photo albums, events and more! Just give us your posts for a month and we'll make sure your profile stays fresh. Call the Chamber today at (814) 432-5823 to learn more about how we can help you connect with potential customers.



of their business doesn't leave keting. Others simply aren't don't have the time to learn a

Membership Showcase



Salon Dolce

Stitch'n To Go



Welcome, New Members

The following new members have joined the Franklin Area Chamber in May. Please help us welcome them to the Chamber and remember to consider local shopping and member to member business!

Amazing Stitches

Amazing Stitches offers custom embroidery, custom sewing and alterations, direct to shirt printing and cut vinyl. At Amazing Stitches, your options are virtually endless. Browse their website to see their whole catalogue.

Contact: Kurt Corah
 613 Main Street, Emlenton, PA
 P: (724) 867-0880 F: (724) 750-0004
kurt@amazingstitches.net
www.amazingstitches.net

StoreSecure, LLC

Don't have enough space to store your belongings, but aren't quite ready to part with them yet? StoreSecure provides interior storage for all your commercial and personal items. Contact John and Karen Grill for more information.

Contact: John Grill
 321 8th Street, Franklin, PA
 Phone: (814) 657-3744
jgmusicman@yahoo.com

Thank You, Renewing Members

FROGGY*MAJIC*WUZZ, 48 years
 McDonald's, 35 years
 Franklin Press, Inc., 34 years
 CS Technologies Plus, 28 years
 VisionQuest, 26 years
 Select Security, 25 years
 Beith Associates, 23 years
 QRS Music-Story & Clark, 22 years
 Sherwin-Williams, 20 years
 Engles Trucking Services, Inc., 18 years
 DeBence Antique Music World, 16 years
 Child Development Centers, Inc., 15 years
 Wyattville Country Store, 14 years
 Childcare Info Services of Venango County, 13 years
 The Reitz Agency/Nationwide Insurance, 13 years
 PA Careerlink-Oil Region, 11 years
 Cameron Pools & Spas, 10 years
 Drayer Electrical Service, 10 years
 The Hearing Care Center, 9 years
 Venango County Draft Horse Association, 8 years
 Cheri Schiffer's Salon, 7 years
 Margaret O'Polka, 6 years
 Travel by Giles, 3 years
 Scanlon Counseling Services, LLC, 2 years
 Wanango Golf Club, 2 years
 Heart to Heart Parental Support Network, 2 years
 Clarion Holiday Inn, 1 year
 Sherman Enterprises, Inc., 1 year

Joan Hanson

Joan joined the Chamber as an associate member in May. Associate membership is a great way to stay connected with the community through networking events and Chamber mailings.

Member to Member News

Share your news with your fellow Chamber members - send your announcements for *The Business Connection* to leigh@franklinareachamber.org.

Franklin Area Chamber of Commerce

We offer solutions to meet your employee benefits needs through ChamberChoice!

For more information,
 contact ChamberChoice at
 1-800-377-3539.

ChamberChoice

Chamber News

Business After Hours

Chamber Network Advantage

Thank you to Erie Homes for Children & Adults and Venango Technology Center for hosting our May mixers, and for Classy Catering in April! EHCA's mixer was held at AmaZing Foods Catering Co & Café where members were treated to great food and given insight into EHCA's programs. VTC's mixer was held at the school where members were given an inside look at their programs and a fantastic opportunity for networking.

Don't miss out on one of your best Chamber benefits!
Call (814) 432-5823 to RSVP for our upcoming mixers.

June 16: Venango Museum of Art, Science & Industry, 5-7 p.m.

June 28: Gateway Lodge, 5-7 p.m.

July 7: Heart 2 Heart Parent Support Network, 5-7 p.m.

July 28: UPMC Northwest Community Medicine, 5-7 p.m.



Classy Catering (April)

Erie Homes for Children & Adults



Educational Opportunities

- **First Step: Clarion Venango Forest**, June 4, 8:45 a.m. to noon, general discussion on starting your own business. Presented by Clarion University Small Business Development Center. \$20 per person, <http://web.clarion.edu/sbdc/training/classes/FirstStepSeminar/2011-06-04ClarionFirstStep.asp>.
- **QuickBooks Advanced**, June 16, 9 a.m. to 4 p.m. Workshop presented by Clarion University Small Business Development Center. Call Continuing Education at (814) 393-2227 to register.
- **Making your Website a Business Tool**, June 21, 9 –11 a.m., presented by Entrepreneurs Club North at the Northwest Commission office. Call (814) 393-2060 to register.
- **QuickBooks Level I**, June 27, 8:30 a.m. to 4:30 p.m. Workshop presented by Venango Campus Continuing Education. Call Continuing Education at (814) 676-6591 ext. 1273 for details.
- **Effective Marketing Through Trade Shows**, June 28, 8:30 a.m. to noon. Workshops presented by The Northwest Commission, at Penn-Northwest Development Corp. in Mercer. (814) 677-4800 ext. 117.
- **QuickBooks Level II**, June 29, 8:30 a.m. to 4:30 p.m. Workshop presented by Venango Campus Continuing Education. Call Continuing Education at (814) 676-6591 ext. 1273 for details.

On the Agenda...

Summer Is Here!

There is so much to do and see in the Franklin area all summer long! Stay connected with local events through our weekly email blasts or follow us on Facebook.

The City of Franklin is once again sponsoring its outdoor concert series at Bandstand Park, Fountain Park and Lona's Patio.

Brown Baggin' Lunch Series

Thursdays at Noon, Fountain Park

June 9, Nancy LeRoy

June 16, Tammi Dahl

June 23, Mike Lendyak

June 30, Carole Schenberg (Bandstand Park)

Thursday Evening Concerts

7:30 p.m., Bandstand Park

June 2, Silver Cornet Band

June 9, Pine Valley Boys

June 16, Silver Cornet Band

June 23, CATRO

June 30, Silver Cornet Band



Lona's Patio Series

5:30 p.m., Lona's Restaurant & Pub

June 3, Roy Hollis

June 10, Gayle George

June 17, Max Schang & Friends

June 24, 2B40

Fourth of July Festivities Week

June 27, Pet Show, 7 p.m., Bandstand

June 28, Peter Pepke Band, 7 p.m., Bandstand

June 29, Taste of Talent Contest, 7 p.m., Bandstand

June 30, Senior Appreciation Day, 11 a.m., Bandstand

July 1, Penny Carnival, 11 a.m., Fountain Park
Mark DeWalt, Paul & Karen Douds, 5 p.m., Lona's
Roy Hollis, 7:30 p.m., Bandstand

July 2, Sidewalk sales, farm market, food booths,
LibertyFest Parade, 6 p.m. followed by The Vogues

July 3, Minister's Forum, 4 p.m., Bandstand
US Army Jazz Ambassadors, 7 p.m., Bandstand

July 4, Thunder over Franklin Fireworks, Riverfront Park

Member Events

FoxTales

Saturdays, *live music*, 9 p.m.

June 4, *Dueble & Vogan*

June 11, *Cheap & Eazy*

June 18, *Mike Lendyak*

June 25, *Ray Lanick*

www.foxtalespub.com

The Bricks of Franklin

Wednesdays, *Trivia Night*, 8 p.m.

Fridays, *Live DJ & Karaoke*, 9:30 p.m.

Saturdays, *Open Mic/ Open Jam*, 9:30 p.m.

www.thebricksfranklin.com

The Commons at Franklin

Mondays, *.35 wings*

Tuesday, *Family Buffet*

www.thecommonsatfranklin.com

Bella Cucina

Wednesdays, *Ladies Night*

Thursdays, *International Night*

Last Thursday, *Dining Japanese Style*

www.bellacucinapa.com

Blue Canoe Brewery

Thursdays, *Carl Olsen Live*, 7 to 9 p.m.

Fridays, *Ernie Barker Live*, 8 p.m.

www.thebluecanoebrewery.com

French Creek Tavern at the Quality Inn & Conference Center

Thursdays, *Karaoke*, 9 p.m.

Fridays, *AYCE Beer Battered Fish*, 5 p.m.

Saturday, *Prime Rib Night*, 5 p.m.

The Allegheny Grille

Tuesdays, *Live Music on the patio*, 6-9 p.m.

Fridays, *AYCE Buffet*, 4-9 p.m., \$12.95

Sundays...*kids eat free!* 10 & Under

M-F...*Early Bird Specials*, 3:30-5:30 p.m.

www.visitfoxburg.com

Angeli Winery

Fridays and Saturdays, *lounge nights*, 7 p.m.

www.angeliwinery.com

If you have an item you would like added to the calendar, email lynn@franklinareachamber.org.

Member News

Klapec Trucking Company Named Safest Motor Carrier Fleet in PA

Klapec Trucking Co. of Reno, PA was honored May 7th at the annual Pennsylvania Motor Truck Association's (PMTA) Fleet Safety Awards banquet which was held at the luxurious Nemaconin Resort in Farmington, PA. KTC was the recipient of the prestigious 2011 Fleet Safety President's Award in the general commodities truckload division which is considered the premier award for outstanding fleet safety.

This coveted award is presented once a year to the motor carrier fleet that meets and exceeds the stringent safety criteria established by the PMTA for reportable and non-reportable accidents for miles traveled. By being the recipient of this award, Klapec Trucking Co. has been named and is considered to be the safest motor carrier throughout the entire state of PA.

Along with the coveted Presidential Award, KTC was

also recognized with four additional awards. Two each from PMTA and Great West Casualty Co., being 1st place winner

for Outstanding Achievement in Highway Safety Flatbed Division, along with 1st place in General Commodities Truckload Division for Outstanding Achievement in Highway Safety. Receiving the awards from Mark Laurusevage, representing PMTA and Great West Casualty Co. are Cindy Urban, Pres. and Mike Lockhart, Safety Director.



CDC'S Centers Earn High Marks

Child Development Centers' Hasson Heights and Cranberry centers have earned high marks again from the Pennsylvania Department of Education. The department's Keystone STARS initiative has given both facilities a Star 4 rating, the highest grade that PA's child care and early childhood learning centers can achieve. This is the third time that the Hasson and Cranberry centers have earned Keystone STARS' top mark. Franklin CDC and Franklin School-Age CDC also have Star 4 ratings.

Keystone STARS is a quality rating and improvement program that offers families a way to evaluate child care providers and preschools. Ratings from a Star 1 to Star 4 are based on health, safety, staff, early childhood learning standards, and other quality measures.

Galaxy FCU Earns 5-Star Credit

Galaxy Federal Credit Union is proud to be recognized as a 5-Star Superior Credit Union by BAUERFINANCIAL, Inc., Coral Gables, Florida, the nation's bank and credit union rating firm. Earning this highest 5-Star rating for strength and stability, Ms Linda A. Lusher, president, and the entire team at Galaxy Federal Credit Union are proving their commitment to their members. To earn Bauer's 5-Star Superior rating, Galaxy Federal Credit Union must excel in areas of capital adequacy, delinquent loan levels and profitability to name just a few. The fact that it has done so for 61 consecutive quarters puts Galaxy Federal Credit Union in an even more elite group of "Exceptional Performance Credit Unions". These institutions have consistently earned this highest rating for a minimum of 10 years without interruption. Learn more about Galaxy FCU at galaxyfcu.com.

West Park Rehab has the following list of items available to donate to a non-profit organization:
 3 DVD players, 6 red cushion chairs, 4 grey cushion chairs, 4 black chairs, 1 corner desk, AB exercise machine,
 4 paper towel holders, 4 life jackets, box of misc. toys, computer tray, and an exercise bike.
 Call Jessica Jack at (814) 437-6191 if your organization is interested!

Membership Showcase

Salon Dolcé

After only a few months in business, Franklin's newest salon, Salon Dolcé is buzzing. Customers are popping in and out of the 13th Street location all day long for tanning, hair and makeup appointments. It's so busy in fact, that the one-woman-operation is already accepting applications for a new stylist.

Salon Dolcé is modern and upbeat - not your typical small town salon, according to owner Elizabeth Breene. The customers are a 50/50 mix of hair and select salon services, but the thing they have in common is they all feel comfortable in Salon Dolcé's modern, fun setting and are knocked out by the results. "People don't leave disappointed," Elizabeth said.

Ever since she was a child, Elizabeth has always wanted to be her own boss and running a salon has been a longtime dream of hers.

In high school, Elizabeth studied cosmetology at Venango Technology Center for a year before going on to earn her license at Tri-State Beauty Academy in 2008. While at the academy, Elizabeth was top of her class and earned many awards. She continues to attend hair shows and follows all the latest trends in hair styles.

Salon Dolcé's motto is "Pure Sweetness for Hair and Body," and



Inside Salon Dolcé.

they provide a full line of services for relaxation and beautification.

Salon Dolcé offers haircuts for all ages, coloring, highlights, lowlights, perms, makeup application, and spa services such as facials, facial waxing, paraffin dips - perfect for smoothing dry hands or relieving arthritis pain - and more.

Although she said her salon is edgier than most, her prices are comparable to other local stylists: cuts are \$15 apiece and \$23 for a shampoo, cut and blow dry.

Salon Dolcé has three tanning beds and also offers spray tanning for those who don't want to wait for a beautiful bronzed complexion!

If you want to take some of that sweetness home with you, Salon

Dolcé sells hair products, tanning lotions and nail polishes. Although they don't carry any full product lines, Elizabeth picks a little bit of everything, choosing her favorite products from various companies - products she has used personally or on clients that she knows work.

For those interested in nourishing their skin with top quality cosmetics, they also sell a proprietary line of mineral makeup that includes foundation, lip-

stick and professional brushes.

In the near future, Elizabeth is planning to add some new services including nails, hair extensions and massages.

Salon Dolcé is open Monday through Friday, 9 a.m. to 6 p.m., Tuesdays until 6:30 p.m. and every second and fourth Saturday from 9:30 a.m. to 2 p.m. Appointments and walk-ins are always welcome. Follow Salon Dolcé on Facebook for the latest announcements.

Salon Dolcé
530—13th Street
Franklin, PA 16323
P: (814) 432-4400
Follow Salon Dolcé on Facebook!



Membership Showcase

Stitch'n To Go

One of the things that is so striking about Franklin is the community spirit among businesses and residents. And for those businesses that lie on the outskirts of Franklin, they know that spirit reaches beyond the city limits. Owner JoAnn Straub of Stitch'n To Go in Cooperstown has seen this kind of support first-hand.

JoAnn said she has been blessed with support from the community ever since she started her business. When she started out, she began doing sewing for neighbors and friends; mending, hemming and alterations. But as her business began to grow, she added embroidery services and business began to boom.

Now she has dropped the sewing part of the business, and focuses on embroidery, heat pressing and screen printing (she goes through another local vendor for screen printing.)

Giving back to the community that supported her from the beginning, is important to JoAnn. She volunteers at her church, as Judge of Elections for Jackson Township, and offers to help local non-profits whenever she has the opportunity.

One of the projects close to JoAnn's heart is the creation of fleece hats for young cancer patients at Cleveland Clinic. Hats are distributed to more than 30 children from all over the world every year. They also make awareness ribbons and ornaments for autism and can-

cer that are available at the UPMC Northwest gift shop. A portion of the proceeds goes to support each cause.

Networking has also been a key for Stitch'n To Go's growth. JoAnn said the two best things she ever did for her business were joining the Franklin Area



Chamber of Commerce and Business Network International. The referrals and business connections she has earned through both organizations have been invaluable, she said, particularly in spreading the word about what services she offers.

Many people aren't clear exactly what they can get from an embroidery service. JoAnn said the options are endless with embroidery - with over 500 colors and thousands of designs to choose from, if you can imagine it, JoAnn can make it. It really is art with thread, she said.

The options are getting better and better with Stitch'n To Go too! Last year, Stitch'n To Go bought the former Kool Kat's inventory, designs and customer base and re-



JoAnn Straub inside Stitch'n To Go Embroidery. Embroidery samples.

cently purchased a local embroidery company, Thread Sketcher, owned by Piper Schofield. In addition to purchasing her customer base, Stitch'n To Go has acquired Piper's catalogue of original designs. Piper will continue to provide digitizing services while JoAnn provides the embroidery.

Whether you're in the market for team uniforms, employee gifts and attire, truly unique wedding gifts, totes, cozies, baby blankets, awareness ribbons or Christmas ornaments, give JoAnn a call or stop by the shop for a consultation. And the best part is, there are no setup fees with Stitch'n To Go. Give them a call, check out their website, or follow them on Facebook for the latest news.

Stitch'n to Go
 2525 Patchel Run Road
 Franklin, PA 16323
 P & F: (814) 374-5092
joann@stitchntogo.com
www.stitchntogo.com
 Follow Stitch'n To Go on Facebook

Franklin Area Chamber of Commerce
1259 Liberty Street
Franklin, PA 16323
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Franklin Area Chamber of Commerce

Serving our members since 1913

29th Annual Applefest! October 7-9, 2011

*The enclosed inserts are provided
as a service to our members for
information purposes only and should not
be considered an endorsement of the
Franklin Area Chamber of Commerce
or the Board of Directors.*

**Make a commitment this year:
Buy from a Chamber Member!!!
Member to Member Business**

Calendar of Events

- ◆ **June 2...**Sibley mansion tours at 2 and 6 p.m. Call \$20 per person, benefits Venango Museum. Call (814) 676-2007 for reservations.
- ◆ **June 2...**Silver Cornet Band, 7:30 p.m., Bandstand
- ◆ **June 4...**All ages gaming day, Franklin Public Library
- ◆ **June 4...**Opening day for OC&T Railroad
- ◆ **June 7...**Charter School info meeting at Rochelle's/Fox's Pizza, 4-7 p.m.
- ◆ **June 8...**Franklin Gardeners Association will meet at the ETC Building, 6:30 p.m. then drive to a local home for a garden tour.
- ◆ **June 9...**Miller Sibley Pool Opens for the season!
- ◆ **June 9...**Prize Run & Trail Ride, 10 a.m., Two Mile Run County Park
- ◆ **June 10...**Silver Cornet Band Summer Youth Program, (814) 432-5140.
- ◆ **June 11...**Fallen Heroes Ceremony, Parade of Bikes and Memorial, 1 p.m., Bandstand Park
- ◆ **June 11...**Paul Richey Memorial Run, 8 a.m. Justus Trail.
- ◆ **June 11...**Black Tie Barrow, 7:30 p.m. Barrow-Civic
- ◆ **June 11...**Full Moon Hike at Two Mile Run, 8 p.m.
- ◆ **June 12...**Open House at Coal Oil Johnny's House
- ◆ **June 13...**Annual Bill Beith Memorial Golf Tourney
- ◆ **June 14...**Flag Day Ceremony, 6 p.m., Elks Lodge
- ◆ **June 16...**BAH, Venango Museum, 5-7 p.m.
- ◆ **June 18...**Child Development Center will present its annual Ride for Our Future, details, (814) 437-7288.
- ◆ **June 18 & 19...**One Flew Over the Cuckoo's Nest auditions, Barrow-Civic, (814) 437-3440.
- ◆ **June 19...**DeBence Antique Music World, 1:30 p.m., Bully Hill Brass Band
- ◆ **June 19...**David Church live at Barrow-Civic, 2 p.m.
- ◆ **June 22-25...**Venango Museum's Golf Shoot Out, 3 p.m. Lucky Hills Golf Course.
- ◆ **June 24...**Grande Romanza at Barrow-Civic
- ◆ **June 26...**Musical Program at Nieltown Church
- ◆ **June 27...**Fourth of July Festivities Week begins!
- ◆ **June 28...**BAH, Gateway Lodge, 5-7 p.m.
- ◆ **June 29...**Taste of Talent Singing Competition begins in Bandstand Park, 7 p.m. every Wednesday through July 27.

